

November 2021



OUTSIDE THE BOX

Hi All,

Welcome to another market update – the silly season is well and truly upon us and from all of us here at AUSCUS we would like to thank you again for your business and support over the last year, we would also like to take this opportunity to wish you and your family an early and safe and joyous festive season.



We are Moving!

Louise and David are excited to announce that we are moving into a new office space located on Nudgee Rd, Banyo on the 19th of November to accommodate additional team members with AusCus – it's now time to grow our team to provide the customer service that we pride ourselves on! This however means that the office will be non-operational from 0900 of that day while we move everything across to the new office.

We would like to ask, that if you have any airfreight arriving that weekend 19th-22nd, or late sea cargo documents for clearance, that you provide the documents as early as possible Wednesday afternoon, or latest, early Thursday morning to our operations team – operations@auscus.com.au , so that we can make advance arrangements for the cargo's clearance/storage where possible.

We hope to be up and running by late afternoon of the 19th, however, if you need anything urgent during the moving times, please call Bianca on 0418 760 740 or David on 0416 363 662., The office will be back up and running as normal on Monday the 22nd of November. We appreciate your understanding and patience with us while we make the move.



New Team Members

The last month has seen several new staff members commence at AUSCUS in both Operations (Amy & Tracy), Sales/Customer Service (Melissa) and a new Customs Broker will commence with us on the 22nd of November in our new Brisbane office (Mitchel) - all with many years of experience and they are eager to work closely with our customers to continue to provide great service.



Christmas Closures

As most companies will shut down their operations over the Christmas period, we would appreciate if you could please advise us of your Christmas closures dates, or operating hours during the Christmas / New Year period. – this will allow us to work with our suppliers to ensure that we can avoid or minimize any additional charges if applicable.

AUSCUS will be operating business as usual except for the public holidays when we will be closed – We will also be closing early (midday) on Christmas Eve and New Years Eve.



Chinese Shipping Market

Rate validity remains 2 weeks at a time.

We are seeing widespread rate reductions across the board as a result of importers wanting to avoid cargo arriving over the Christmas period when they may be closed, which is welcomed news for all importers.

Southern China Rate Movements

- Ex Shenzhen reduction of USD300/TEU

Northern China Rate Movements

- Ex Shanghai/Ningbo reduction of USD400-500/TEU

- Ex Xiamen/Qingdao reduction of USD200/TEU
- Ex Tianjin/Dalian reduction of USD200.00/TEU

December rates are yet to be determined; however, we expect them to plateau given that cargo volumes will remain strong up until Chinese New Year, so keep checking in on rate movements.

With international passenger air travel gradually returning, we expect to see a lot of cargo that was switched from air to sea when COVID stopped international flights, come back to their traditional mode of transport over the coming months with the steady increase in air travel going into next year – we expect this will put some real downward pressure on FCL container shipping lines rates for the benefit of all importers – we will keep a close eye on this and is why our spot rates are still the go at the moment. Any savings as these rates come down will immediately be passed to you as normal.

Due to good relationships with the shipping lines our agents have been able to secure some competitive spot rates and the below NOR (Non-Operating Reefer) rates, so please always check with us prior to booking to get the best rate available.

*****SPECIALS PROMOTION (NOR)*****

One of our agents is running the below Non-Operational Reefer (NOR) promotion in November.

Here is the NOR special rate currently available ex Shanghai to Brisbane.

SHANGHAI to BRISBANE ONLY

O/F: USD \$7920.00/40NOR (INCLUDING CAF).

*Subject to space and equipment

*Valid until 26/11/21

*CARRIER: HMM

*SERVICE CODE: CAE/A1X (DIRECT & FAST SERVICE).

Non-operational reefers are a fantastic option in the current market, however you need to consider your products compatibility. Boxed clothing & lighter items are well suited to NORs due to damage steel products and the like can cause the internal walls.

These containers are narrower and have protruding sides in places.
Weight limits apply and general cargo (non-haz) goods only.
Quick turnaround is required, as NORs tend to only have 5 free detention days with the lines upon arrival.

If you have any upcoming bookings and feel this is a better suited option, please do reach out to us to look into ☺



DP World Port Infrastructure Fee Increases

DP World Brisbane have announced an increase to Port Infrastructure Fees effective 1st January 2022 the increase will be approximately \$50 per container



National Ports Industrial Action

As per the Freight & Trade Alliance (FTA) and the Australian Peak Shippers Association (APSA) update Patrick Terminals advised of upcoming planned industrial action nationwide, resulting in operational delays at all terminals, however, as per an update received yesterday after a conciliation session with Patrick Terminals held at the Fair Work Commission the MUA have agreed to withdraw all planned industrial action which is great news for importers and exporters who have already had to deal with regular terminal delays over the last 18 months.



In other news

- <https://theloadstar.com/container-trade-delays-heaping-misery-on-australian-importers-and-exporters/>
- <https://theloadstar.com/australian-dockers-union-halts-strikes-at-patrick-terminals-after-peace-talks/>



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